

# **ROLE OF COMPETITION ADVOCATE**

## **ROLE**

- Current “Residence” of advocate varies; role is constant
- - With exception of AFMC, OPR (Hammer) resides in LG; execution resides in LGC
- No formal commercial/competitive division necessary
- No mandate for commercial exception authorization (and we don’t want one)

## **METRICS**

- Actions + \$\$-- are \$\$ necessary?
- Generate specific definition of commercial buy to aid in establishing baseline
- credit for commercial practice as opposed to FAR Part 12
- Need mechanism for distributing success stories

# Training & Resource Issues

- Capability to proactively use the information tools available in today's environment
- Understanding the requirements of our customers - act like a commercial buyer
  - Grade level/structure required is beyond what is available today
  - However, skills can't be limited to commercial buying but must include wider set of "business advisor" skills: initiative, analytical skills, communication , etc.

# Training & Resource Issues

- Training *customer* in commercial procurement
- Training to be able to conduct industry workshops, industry days
- Need endorsement from higher levels
- Identify/share/use existing on-line aids
- Joint-functional training
- Recommend Dr. Gansler place commercial issue on Acq Reform Week agenda